

Spouse Information:

Name: _____
Last First MI

Address: _____ City: _____
Street/R.R#/Box#

State: _____ County: _____ Zip: _____ Age _____

Home Phone: () _____ Fax or Work: () _____

Email: _____

4) How do you see yourself benefiting from a Farm Link beginning farmer match?

5) How do you feel about transitioning the farm?

6) What do you see as your role in this transition process?

Farm Description and Information

7) Rank the type of farming enterprise(s) in which you operate with 1 being the greatest source of farm income.

| | | |
|--------------------|----------------------------------|--------------------------|
| _____ Beef | _____ Horses | _____ Nursery/Ornamental |
| _____ Dairy | _____ Grain (wheat, corn, beans) | _____ Maple |
| _____ Hogs | _____ Hay & Forage Crops | _____ Vineyards |
| _____ Sheep | _____ Vegetable | _____ Aquaculture |
| _____ Poultry | _____ Christmas Trees | _____ Turf |
| _____ Goats | _____ Small Fruits/Brambles | _____ Tree Fruits |
| _____ Agritainment | _____ Other please list: _____ | |

8) If you raise livestock, please provide the following information:

| | | |
|------------|---------------|-------------|
| Type _____ | Head/yr _____ | Breed _____ |
| Type _____ | Head/yr _____ | Breed _____ |

9) How many acres do you own?

Row-crop: _____
Forage: _____
Pasture: _____
No-till: _____
Total acres: _____

How many acres do you rent/lease?

Will this land be available to new owner? _____

Row-crop: _____
Forage: _____
Pasture: _____
No-till: _____
Total acres: _____

10) The Soil classification of our farm

is: _____

11) Our farmland is zoned: _____ Agricultural _____ Residential _____ Industrial
_____ Commercial _____ Other _____ Don't know

12) Check the characteristics applicable to your farm business:

____ Primary residence (# bedrooms _____ # baths _____)
____ Housing for labor _____ Near "urban" population
____ Certified organic or easily certifiable _____ Land currently being farmed
____ Annual records of past farm management _____ Machine shed/workshop
(soil tests, pesticides, fertilizer records, etc.) _____ Permanent fencing for
livestock
____ Grain storage _____ Hay storage
____ Use of intensive pasture management _____ Manure storage
____ Livestock facilities _____ Farm stand/store
____ Greenhouse _____ Other: _____

13) Tell us your housing situation:

Is your home located on the farm? ____ Yes ____ No
Do you plan to stay in this house? ____ Yes ____ No
If no, when will the house be available ____ Immediately ____ Within ____ years
Is there alternative housing available? ____ Yes ____ No

14) List your major buildings and facilities:

Type _____ Condition: ____ Excellent ____ Good ____ Gets the job done
Type _____ Condition: ____ Excellent ____ Good ____ Gets the job done
Type _____ Condition: ____ Excellent ____ Good ____ Gets the job done
Type _____ Condition: ____ Excellent ____ Good ____ Gets the job done
Type _____ Condition: ____ Excellent ____ Good ____ Gets the job done

15) List the major machinery that would be included in the transition:

Type _____ Condition: ____ Excellent ____ Good ____ Gets the job done
Type _____ Condition: ____ Excellent ____ Good ____ Gets the job done
Type _____ Condition: ____ Excellent ____ Good ____ Gets the job done
Type _____ Condition: ____ Excellent ____ Good ____ Gets the job done
Type _____ Condition: ____ Excellent ____ Good ____ Gets the job done

16) What type of farming practices do you use?

____ Conventional tillage _____ No-till _____ Sustainable _____ Strip crop
____ Minimum tillage _____ Ridge-till _____ Organic farming _____ Rotational grazing

17) The farm's ownership status is:

____ Sole proprietorship _____ Corporation _____ Partnership
____ Limited Liability Company

Name of owner/agent: _____

18) Are there any use restrictions on the property? Yes No

If yes: Preserved farm Right-of-way License Easements
 Manure application agreements Mineral rights
 Other: _____

19) Our farm is enrolled in the following:

Clean & Green Chesapeake Bay Programs
 Other waterway program, please list: _____
 NRCS (such as CRP) please list soil classification (if known)

20) What is your debt to asset ratio? For example, if you own \$10,000 and you have \$120,000 in assets, your debt to asset would be $10,000/120,000 = 8.33\%$.

Debt free 1-20% 21-40% 41-60% 61-80% 81-100%

Transition

21) How long do you want or expect this transfer to take?

Minimum time _____ Maximum time _____

22) Would you consider hiring the beginning farmer as an employee for a specified amount of time on a trial basis before proceeding with other farm transfer options? Yes No

23) Rank the following transition arrangements you would consider. Use 1 for the best option, etc and mark N/A for those you would not consider.

| | |
|--|--|
| <input type="checkbox"/> Hire as an employee with gradual transfer of responsibility and farm assets over time | <input type="checkbox"/> Enter into a partnership w/ beginning farmer and eventual buy out |
| <input type="checkbox"/> Owner-financed purchase (contract) | <input type="checkbox"/> Sell outright |
| <input type="checkbox"/> Short-term lease (1-5 years) | <input type="checkbox"/> Currently listed with realtor |
| <input type="checkbox"/> Long term lease (5+ years) | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Lease with option to buy | _____ |

24) Is your farm business currently generating enough income for an additional family?

Yes No

25) Would you consider diversifying or increasing production? Yes No

If yes tell us about your preference: _____

26) What level of responsibility and management control do you wish to maintain during a transition of your farm business? Please explain: _____

27) Describe any retirement plans you have at this point:

Additional Information

28) Do you own a computer? Yes No

If yes, check the items you use it for: farm record keeping Email
 Farm Market information World Wide Web Other: _____

If no, do you have internet access from work? Yes No

29) What kind of additional training/information would help you in your farm operation and with the transfer process?

- | | | |
|--|---|---|
| <input type="checkbox"/> Tax management planning | <input type="checkbox"/> Production | <input type="checkbox"/> Goal setting |
| <input type="checkbox"/> Financing options | <input type="checkbox"/> Financial management | <input type="checkbox"/> Decision making |
| <input type="checkbox"/> Retirement planning | <input type="checkbox"/> Communication skills | <input type="checkbox"/> Specializations |
| <input type="checkbox"/> Business management | <input type="checkbox"/> Conflict resolution | <input type="checkbox"/> (organic, sustainable) |
| <input type="checkbox"/> Marketing | <input type="checkbox"/> Leadership | |

30) How did you learn about our program?

References

List three references. At least one reference must be a former employer, co-worker, or business partner. Please do not list relatives.

| Name | Phone number and address | Relationship |
|-------------|---------------------------------|---------------------|
| 1) _____ | _____ | _____ |
| 2) _____ | _____ | _____ |
| 3) _____ | _____ | _____ |

Releases

Media release: We occasionally get a request from the media to provide the names of farmers who are interested in or have benefited from the Farm Link program. If you are willing to let us provide your name to the media (name only, no information that is confidential), please sign below.

I authorize the release of my name to the media for the purpose of being interviewed:

Signature of applicant(s)

Web Site Release: In order to provide the greatest opportunity to create a link, we list certain limited information from the application on our Web site (www.pafarmlink.org). If you desire to have such information listed on our Web site please sign below. **No confidential or identifying information will be listed.**

I specifically authorize Pennsylvania Farm Link to list limited information from my application on the Pennsylvania Farm Link Web site:

Signature of applicant(s)

When completed, return this form and application fee of \$75.00 to:

**Pennsylvania Farm Link, Inc.
Att'n: Darlene Livingston
2301 N. Cameron Street, Rm 311
Harrisburg, PA 17110-9408**

Phone: 717-705-2121

Any additional material or comments that would help a beginning farmer make a decision as to your potential qualifications for a Farm Link match is encouraged and may be included with this form.

Revised 11/29/10 dl